



GitLab

**How companies work
on software together**

More than 100,000 organizations
use GitLab on-premises



NASDAQ

IBM

GM

Disney



Microsoft

QUALCOMM

**open source:
more relevant features
shipped faster**

**bootstrapped
profitable
team of 10**

**10x more
affordable**

**Doubled
every month
during YC**

**\$1mm annual
run rate**

Monthly sales



Open source beat closed source

- ~~Movable Type~~ → Wordpress
- ~~Windows Server~~ → RedHat Linux
- ~~GitHub~~ → GitLab



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